



CAPABILITY OVERVIEW

STRATEGY | CAPABILITY | SUSTAINABILITY

"It's a tough world out there, and you're not alone pre-empting and taking action when it comes to risks and opportunities"





READINESS. DESIGNED.

Our philosophy is one of action, flexibility and speed in partnering with organizations. We remove the bureaucracy, corporate bloat and heavy costs associated with traditional consulting firms. Most importantly, we design practical solutions to get you ready... and fast.

This enables us to solely focus on jointly solving your most complex challenges, when it comes to your:



STRATEGY

Your destination and how you are organized to reach it and deliver value.



CAPABILITY

What organizational assets: technological, human and cultural; you require to reach your destination.



SUSTAINABILITY

The governance, resilience and foresight necessary to maintain your course.

"As a privately-owned global network of industry specialists, we are passionate about building your readiness for the beyond"



OUR APPROACH

It is hard continuously creating value, whilst dealing with increasing complexities. We minimize business disruption but still enable you to act on your burning issues with certainty. Our flexible and implementation-first approach is easily embedded into your business and culture.

Supported by real-time and integrated analytics, our unique method allows us to zero-in on what matters most to your organization.

This is what we bring:



DATA DRIVEN INSIGHTS

Cutting edge diagnostics that measure and identify your organization's resilience, agility and cultural impact:

- Adaptive Resilience Indicator™
- Adaptive Agility Indicator™
- Adaptive Culture Indicator™



EXECUTIVE-LED MENTORSHIP & SUPPORT

Access to our network of over 100 Leading Global Executives that can help mentor and guide your leadership to navigate the market environment with great assurance. Coming straight from the coal-face, these 'industry-tested' leaders are ready to stand-by your organization when it comes to executing your game plan.



REAL-WORLD EXPERTISE

Peerless emerging market and global know-how, we customize the latest best-practices for your unique needs. Our team partners with a diverse range of organizations and environments. Ranging from Multi-National Corporations to Family Conglomerates... and everything in between, we are ready to work with you across any element of your organization's life-cycle.

YOUR READINESS JOURNEY

Our engagements are designed to support you as you lead and manage through uncertain frontiers. We achieve this by using cutting-edge corporate performance management systems, accelerated by hands-on expert mentorship.

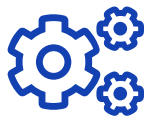
This powerful combination allows us to effectively design and execute your organization's:



STRATEGY



TRANSFORMATION
(CULTURAL, OPERATIONAL, AGILE,
CX & GO-TO-MARKET)



**BUSINESS CONTINUITY
MANAGEMENT**
(BCM)



**GOVERNANCE, RISK MANAGEMENT
& COMPLIANCE**
(GRC)



TALENT STRATEGY
(ASSESSMENT, DEVELOPMENT &
SUCCESSION)



**EXECUTIVE & SPECIALIST
LEADERSHIP MENTORING**

INDUSTRY SECTORS

We have specialist capabilities across the following industry sectors.



Automotive



Aviation



Consumer



Energy & Utilities



Financial Services & Insurance



Government

INDUSTRY SECTORS (CONTINUED)



Healthcare



Hospitality



Mining & Heavy Industries



Technology



Telecommunications



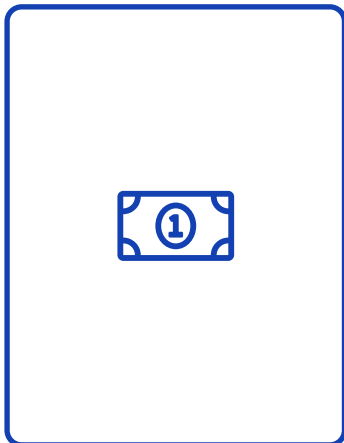
Transportation & Logistics

CLIENT CASE STUDIES



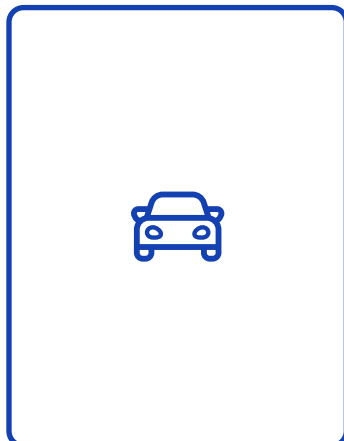
TRANSFORMATION (TURNAROUND & CUSTOMER EXPERIENCE)

Following the global economic downturn of 2009, we designed and implemented a comprehensive 3-year organizational transformation strategy for the UAE's largest retail group. This involved aligning and organizing the organization's culture and capabilities towards delivering a unique customer experience across all business divisions. It also required extensively enhancing its performance culture and processes to support the journey. Based on real-time and benchmarked organizational culture data as well as monthly customer engagement scores, each business unit (across all lines of service) was provided with a dedicated series of support and coaching workshops.



EXECUTIVE DEVELOPMENT (LEADERSHIP & OPERATIONAL READINESS)

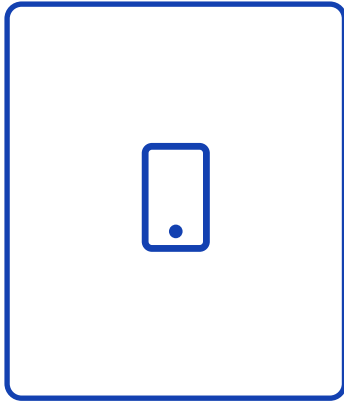
Working alongside the Board of a large Gulf-based bank, we were asked to build and execute a customized development program for 22 high-potential executives. This required assessing the future leadership demands of the Bank as it expanded into new markets and conducting a thorough gap-analysis of current-state capabilities. It was identified that enhancing specific capabilities across the Risk, Digital and Audit functions were, in particular, necessary. To address this need, the executive cohort were assigned in teams to deliver hands-on operational projects, critical to the organization. On-going coaching and project guidance was provided by our global team of Banking mentors, ensuring real-world practical outcomes for each Executive.



CAPABILITY BUILDING (GOVERNANCE, RISK AND COMPLIANCE)

Based on emerging regulatory requirements and market/technology disruptions, we partnered with one of the largest family groups in KSA to map out and execute an integrated Governance, Risk and Compliance (GRC) program. Rolled out over a 4-year period, key phases involved assessing, building and providing ongoing implementation support for the organization's GRC strategy across all technology, process, and people assets. Initially launched across one business unit to avoid operational disruption, this program was gradually rolled out across the whole group in over 8 countries using a team of 12 Executive Mentors. As part of the journey, each business unit developed a team of certified 'Risk Champions' to ensure ongoing sustainability long after engagement completion.

CLIENT CASE STUDIES (CONTINUED)



TRANSFORMATION (OPERATING MODEL & AGILE CULTURE)

Based on an opportunity to expand into international markets, and eventually launch an IPO, we partnered with a growing Asia-based tech-corporation. Working alongside the CEO and Shareholder, this required a transformation of their operating model and culture in order to boost readiness for the journey. After a series of analyses of their existing operating model and Agile capabilities, key strategic initiatives were co-developed to help transition the organization into their next phase. Under the supervision of a leading team of technology and Agile experts, each initiative was rolled out in a measurable and integrated manner to avoid business disruption from their existing market base.



LEADERSHIP CAPABILITY BUILDING (NATIONAL ECONOMIC DEVELOPMENT)

Working with a nation's Royal Court, a customized Leadership Program was needed that served to fuel national economic diversification, as well as boost the Leadership capabilities of senior government officials. Delivered in partnership with the Said Business School (Oxford University), this year-long program targeted nation's key strategic sectors through a series of applied projects that were executed by the program participants, who were coached along the way by relevant industry experts. Not only were the Public Sector leadership capabilities of the participants strengthened, several of the projects were activated and now form a key part of the nation's tourism, alternative energy and transportation agendas.

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STRATEGY | CAPABILITY | SUSTAINABILITY

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